

St. Croix Regional Medical Center, Inc.  
 204 South Adams Street  
 St. Croix Falls, WI 54024  
 (715) 483-3261

Type:                   GMS  
 Control:           Other Not for Profit  
 Fiscal Year:   07/01/01 to 06/30/02

County:               Polk  
 Analysis Area:   West Central (5A)  
 Volume Group:    5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	18.1%	57.4%	0.32	40.7%	0.44	51.9%	0.35	21.0%	0.86
Obstetrics	28.8%	39.6%	0.73	25.7%	1.12	28.1%	1.03	27.4%	1.05
Pediatrics	. %	48.0%	.	19.5%	.	20.9%	.	. %	.
Total hospital	20.3%	55.9%	0.36	40.7%	0.50	48.2%	0.42	22.6%	0.90
Average Census (Patients)									
Adult medical-surgical	10.1	30.4	0.33	14.0	0.73	28.2	0.36	11.8	0.86
Obstetrics	2.3	3.9	0.60	1.5	1.50	3.5	0.66	2.2	1.05
Pediatrics	0.0	1.8	0.00	0.1	0.00	0.5	0.00	0.0	.
Total hospital	14.0	55.4	0.25	21.3	0.66	41.9	0.33	15.6	0.90
Average Length of Stay (Days)									
Adult medical-surgical	2.6	3.9	0.66	3.2	0.81	3.7	0.70	2.8	0.94
Obstetrics	2.4	2.4	0.99	2.3	1.06	2.3	1.05	2.3	1.05
Pediatrics	.	2.4	.	2.1	.	2.3	.	.	.
Total hospital	2.5	4.3	0.58	3.3	0.76	3.7	0.68	2.7	0.94
Surgical Operations									
Inpatient	394	1,424	0.28	546	0.72	1,323	0.30	499	0.79
Outpatient	1,865	3,187	0.59	1,316	1.42	2,947	0.63	1,775	1.05
Inpatient as % of all surgeries	17.4%	30.9%	0.56	29.3%	0.60	31.0%	0.56	21.9%	0.79
Outpatient Visits									
Non-emergency visits	12,817	75,046	0.17	34,358	0.37	65,740	0.19	12,445	1.03
Emergency visits	5,209	14,086	0.37	6,829	0.76	16,883	0.31	5,539	0.94
Full-time Equivalents (FTEs)									
Administrators	21.0	14.8	1.42	9.4	2.22	15.3	1.37	18.0	1.17
Nurses, licensed	51.3	160.1	0.32	68.9	0.74	143.8	0.36	53.8	0.95
Ancillary nursing personnel	28.4	54.3	0.52	29.3	0.97	35.6	0.80	11.5	2.48
All other personnel	203.3	384.2	0.53	155.7	1.31	358.4	0.57	240.5	0.85
Total FTEs	303.9	613.5	0.50	263.3	1.15	553.1	0.55	323.7	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	37.9	14.6	2.59	20.7	1.83	16.0	2.37	36.7	1.03
Nurses, licensed	92.5	157.9	0.59	151.1	0.61	149.8	0.62	109.8	0.84
Ancillary nursing personnel	51.2	53.6	0.96	64.1	0.80	37.1	1.38	23.4	2.19
All other personnel	366.7	378.9	0.97	341.3	1.07	373.4	0.98	490.9	0.75
Total FTEs	548.3	605.0	0.91	577.2	0.95	576.2	0.95	660.7	0.83

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	69	Health maintenance		Beds set up and staffed	8	Bassinets	5
Discharges	2,058	organization (HMO)	Yes	Discharges	34	Total births	319
Inpatient days	5,109	Preferred Provider		Inpatient days	122	Newborn days	638
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	56	1,427	3,698	18.1%	10.1	2.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	8	353	842	28.8%	2.3	2.4
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	5	244	569	31.2%	1.6	2.3
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	2	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	21	0	21.0	Radiological services personnel	7	6	8.4
Physicians and dentists	0	0	0.0	Occupational therapists	0	1	0.8
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.1
Registered nurses	15	46	39.7	Physical therapists	2	3	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	1	1.9
Licensed practical nurses	3	12	11.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	17	24	28.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	7	11	12.8
Medical records personnel	6	1	6.9	All other personnel	114	70	155.1
Pharmacy personnel	0	0	0.0				
Clinical laboratory personnel	10	10	14.4	TOTAL	203	187	303.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$56,841,972	Cash and cash equivalents	\$704,121	Current liabilities	\$5,558,556
Less deductions	26,282,203	Net Patient receivables	0	Long-term debt	14,173,700
Net patient revenue	30,559,769	Other receivables	278,220	Other liabilities	119,374
Plus other revenue	403,890	Land, bldgs and equip: Net	14,717,150	Subtotal	19,851,630
Total revenue	30,963,659	Other assets	9,262,389	Unrestricted fund balance	5,110,250
Less expenses	31,982,419	Total Assets	\$24,961,880	Total liabilities & fund balance	\$24,961,880
Nonoperating gains/losses	73,403			Restricted fund balances	\$0
Net Income	\$-945,357				

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$18,851,419]	33.2%	41.7%	0.80	43.8%	0.76	42.6%	0.78	38.1%	0.87
Medical Assistance [ \$5,138,399]	9.0%	9.0%	1.00	7.8%	1.16	6.9%	1.30	6.6%	1.37
Commercial [ \$31,382,989]	55.2%	43.2%	1.28	42.3%	1.31	44.9%	1.23	52.3%	1.06
All other [ \$1,469,165]	2.6%	6.1%	0.42	6.1%	0.42	5.6%	0.46	3.0%	0.87
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$12,187,385]	21.4%	23.7%	0.90	23.2%	0.93	25.2%	0.85	19.6%	1.10
Medical Assistance [ \$3,236,254]	5.7%	6.0%	0.96	4.9%	1.16	4.7%	1.22	4.4%	1.30
Commercial [ \$10,435,722]	18.4%	9.4%	1.95	6.5%	2.84	6.8%	2.68	15.6%	1.18
Charity care [ \$309,696]	0.5%	1.2%	0.45	0.8%	0.67	1.3%	0.43	0.4%	1.51
All other [ \$113,146]	0.2%	1.4%	0.14	1.0%	0.19	0.7%	0.28	0.6%	0.31
Total deductions [ \$26,282,203]	46.2%	41.7%	1.11	36.4%	1.27	38.7%	1.20	40.5%	1.14
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.3%	5.1%	0.26	3.2%	0.40	4.4%	0.30	1.3%	1.00
Net gains/losses as % of net income	-7.8%	5.3%	-1.47	5.8%	-1.3	-1.2%	6.29	-0.4%	18.90
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$14,016,968]	43.8%	47.8%	0.92	52.1%	0.84	52.1%	0.84	42.8%	1.02
Supplies and services[ \$14,816,754]	46.3%	40.5%	1.14	36.4%	1.27	34.6%	1.34	47.0%	0.99
Capital component [ \$1,983,253]	6.2%	8.7%	0.71	8.1%	0.77	10.2%	0.61	6.2%	1.00
Bad debt [ \$1,165,444]	3.6%	3.0%	1.22	3.4%	1.07	3.1%	1.17	4.0%	0.90
Fiscal Statistics									
Operating margin	-3.3%	6.1%	-0.54	9.2%	-0.36	6.4%	-0.52	-8.5%	0.39
Total hospital profit margin	-3.0%	6.4%	#	9.7%	-.31	6.3%	#	-8.5%	0.36
Return on equity	-18.5%	10.0%	-1.85	12.2%	-1.51	10.0%	#	-42.7%	0.43
Current ratio	1.5	2.5	0.59	3.0	0.50	2.3	0.66	1.2	1.22
Days in net patient accounts receivable	0.0	57.8	0.00	61.1	0.00	60.2	0.00	.	.
Average payment period	66.2	52.6	1.26	48.8	1.36	62.1	1.07	79.7	0.83
Equity financing	20.5%	56.2%	0.36	65.6%	0.31	51.1%	0.40	23.9%	0.86
Long-term debt to equity ratio	2.8	0.5	5.84	0.3	8.49	0.6	4.92	2.0	1.38
Times interest earned	-0.5	5.0	#	9.2	-.06	4.4	-0.12	-3.3	0.16
Total asset turnover	1.2	0.9	1.41	0.8	1.51	0.8	1.53	1.2	1.03
Average age of plant: years	6.6	9.5	0.69	9.3	0.70	8.0	0.82	5.4	1.21
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	4.4%	.
Output gross rev (% of total gross pt. rev)	74.8%	44.1%	1.69	53.4%	1.40	54.1%	1.38	68.1%	1.10
Net Revenue Statistics									
Inpatient net revenue per discharge	\$1,749	\$7,870	0.22	\$5,095	0.34	\$6,036	0.29	\$3,022	0.58
Inpatient net revenue per day	\$694	\$1,834	0.38	\$1,516	0.46	\$1,554	0.45	\$1,132	0.61
Outpatient net rev per visit	\$1,499	\$343	4.37	\$342	4.38	\$385	3.90	\$1,260	1.19